



ROTTERDAM

17-18 OCTOBER 2019

HILTON ROTTERDAM

**CONFERENCE & EXHIBITION
SPONSORSHIP OPPORTUNITIES**



THE NEW NORMAL?

BUNKERING AFTER 2020 – THE COMMERCIAL, OPERATIONAL AND TECHNOLOGY DISRUPTORS

ARACON will be one of the last major platforms before IMO 2020 for industry players to have their say on how the global 0.50% sulphur regulation will impact – and irrevocably change – the ARA and global bunker and shipping sectors.

Operational and technical hot topics, such as fuel quality and availability and supply chain management, will be comprehensively debated by industry experts. However, a key focus of this year’s ARACON will be on the commercial challenges and realities facing the industry after the tumultuous upheaval and recalibration caused by IMO 2020 and in the light of future environmental regulation.

There is a growing call for the bunker industry to make its business practices more transparent, streamline bunker transactions and delivery operations, and engage more fully in the debate on meeting tough environmental and sustainability targets. ARACON will ask top industry experts to explain what this will all mean for fuel buyers, physical suppliers, traders, brokers, testing agencies – and the new cohort of technology ‘disruptors’.

SPONSORSHIP PACKAGES

PLATINUM – SOLD

- As the main sponsor, your logo and branding will be especially prominent on all marketing and advertising collateral (online & offline).
- Sponsor of the Royal Maas Yacht Club Dinner
- Receive 4 complimentary delegate registrations.

GOLD – €10,000

- Exclusive sponsorship of one of two Networking Lunch Breaks at the Hilton Rotterdam or the Evening Drinks Reception at the Royal Maas Yacht Club
- Receive 3 complimentary delegate registrations
- Your logo will be on all marketing and advertising collateral (online & offline).

SILVER – €7,500

- Sponsorship of one of five prime Networking Coffee Breaks
- Receive 2 complimentary delegate registrations
- Your logo will be on all marketing and advertising collateral (online & offline).

BRONZE – €3,500

- Bronze Sponsorship guarantees extra exposure while remaining within budget.
- Receive 1 complimentary delegate registration
- Your logo will be on all marketing and advertising collateral (online & offline).

INDIVIDUAL SPONSORSHIP

Badges and Lanyards	€7,500
Delegate Bags	€7,500
Notepads and Pens	€7,500

EXHIBITION

EXHIBITION TABLE:	€2,500
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WHO WILL ATTEND

Independent Suppliers · Bunker Traders · Brokers · Barge Operators · Shipowners · Major Oil Companies · Shipping Agents · Law Firms · Testing Agencies · Lubricant Suppliers · Charterers · Fuel Distributors · Storage Companies · Bunkering Services · Ship Managers · Storage & Blending · LNG Suppliers · Blockchain Experts · Ship Operators

PROGRAMME

SPONSOR

REGISTER

All prices subject to change.

ARACON 2019 CONFERENCE

CONFERENCE DELEGATE PASS INCLUDES:

- Access to the one and a half-day conference
- Networking lunches and coffee breaks
- Entry to the exhibition
- Royal Maas Yacht Club Reception and Dinner
- Access to the online conference presentations post event
- Full list of all participants.

EARLY BIRD:

€795

Ends 15 August 2019

(SAVE €300)

STANDARD RATE:

€1,095

Valid from 16 August 2019

TOPICS WILL INCLUDE:

- IMO 2020-compliant fuel availability and quality
- The scrubber + HSFO debate
- Alternative fuels and propulsion technologies
- Credit lines & credit reporting
- Terms & Conditions and counterparty agreements
- IMO 2020 regulation – enforcement, penalties and compliant fuel non-availability
- Port perspectives – how ARA and other northern European ports view IMO 2020, the evolution of the bunker supply sector, and the provision of an alternative fuel delivery infrastructure
- Q&A with fuel buyers
- New technologies – from trading platforms to e-BDNS, blockchain to fuel measurement and contamination
- The new order – post-2020 dynamics for physical suppliers, traders and brokers
- The LNG bunkering debate.

REGISTER YOUR PLACE

www.aracon.nl

A Bunker Events event organised by Petrosport

BUNKER
EVENTS LTD

PETROSPORT

HOTEL & RESERVATIONS

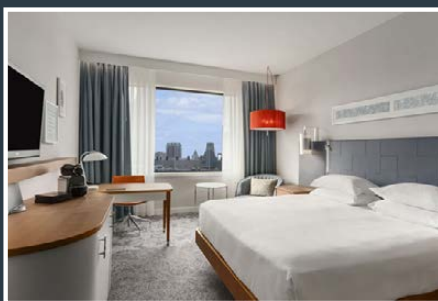
THE HILTON ROTTERDAM HOTEL

The ARACON room block at the Hilton Rotterdam is held open until **Tuesday 1 October 2019** (or until the block is sold out) at a specially negotiated discounted rate of:

- **KING GUEST ROOM** rates from €214.92* per night
- **TWIN GUEST ROOM** rates from €194.35* per night

*Room rates are inclusive of 6% tax, internet and full breakfast. The 4.5% city tax per room per night is exclusive.

To book your accommodation please visit the hotel reservations page: <http://www.hilton.com/en/hi/groups/personalized/R/RTMHITW-GPET19-20191016/index.jhtml>



COMPANY NAME	COUNTRY
20 20 Marine Energy	USA
A	
Ace Quantum Chemical Tankers CV	Netherlands
Addax Energy SA	Switzerland
Aderco Marine sprl	Belgium
Aegean Petroleum GmbH	Germany
Affinity Research LLP	UK
AGNAT IndustrieService GmbH	Germany
AKD	Netherlands
Alpha Trading SpA	Italy
Anglo-Eastern Antwerp N.V.	Belgium
ArcelorMittal Shipping Ltd	UK
Argos Group	Netherlands
Arkas	Turkey
Arte Bunkering GMBH	Germany
Arte Bunkering OÜ	Estonia
Atlantic Aardolieproducten Maatschappij BV	Netherlands
Arte Bunkering LLC	USA
Asamar Inc. Fratelli Cosulich	USA
Aspect Enterprise Solutions	USA
Atlantic Gulf Bunkering, LLC	USA
Atlantic Marine Fuels	Colombia
B	
Baltic Shipping	Russia
Belgian Trading and Bunkering Bvba	Belgium
Bergen Bunkers AS	Norway
BigLift Shipping B.V.	Netherlands
Blue Ocean Mineralol GmbH	Germany
BMT Surveys (Rotterdam) BV	Netherlands
Bomin Belgium BVBA	Belgium
Bomin Bunker Holding	UK
Bomin Deutschland GmbH & Co.KG	Germany
BP Europa SE - BP Belgium	Netherlands
BP Oil International	UK
Brookes Bell	UK
Bunker Insure AB	Sweden

COMPANY NAME	COUNTRY
Bunker Oil AS	Norway
C	
Chemoil Europe B.V.	Netherlands
Chemoil International Pte Ltd	Greece
Chemoil Monde-Export SA	Monaco
Chemship B.V.	Netherlands
Chimbusco Europe BV	Netherlands
Clyde & Co. LLP	UK
CMB N.V	Belgium
Compañía Española de Petroleos SA, CEPSA SAU	Spain
Concawe (European Petroleum Refiners Association)	Belgium
Credit Europe Bank NV	Netherlands
Cryonorm Systems BV	Netherlands
CSC Commodities UK Limited	UK
Curoil N.V.	Curaçao
D	
Dan-Bunkering Ltd	Denmark
DFDS A/S	Denmark
Dynamar B.V.	Netherlands
E	
EBE NV	Belgium
Emerson Automation Solutions	Denmark
Emerson Process Management	Netherlands
Enacol S. A.	Cape Verde
Endress + Hauser A/S	Netherlands
Endress+Hauser Messtechnik GmbH+Co. KG	Germany
ENN Europe	Netherlands
Eurocheck Marine BV	Netherlands
Euronav N.V.	Belgium
ExxonMobil	France
ExxonMobil Marine Fuels	UK
ExxonMobil Petroleum & Chemical	Belgium
ExxonMobil	Belgium
F	
FinCo Bunkering B. V.	Netherlands

COMPANY NAME	COUNTRY
Flinter Shipping B.V.	Netherlands
Franman S.A	Greece
G	
Gazpromneft Marine Bunker Ltd	Russia
Genscape Inc.	UK
GlobalView	UK
Grieg Star AS	Norway
Grimaldi Group	Italy
Gulf Bunkering B.V	Netherlands
H	
Hafnia Law Firm	Denmark
Hanseatic Bunker Services GmbH	Germany
Hanwa Co., LTD	UK
Hapag-Lloyd AG	Germany
Hill Dickinson LLP	UK
Höegh Autoliners AS	Norway
I	
IC-Harjono	Netherlands
ICL Europe	Belgium
Inatech Europe Ltd	UK
Ineos Manufacturing Deutschland	Germany
Infineum	UK
Infineum Netherlands BV	Netherlands
Infospectrum Ltd	UK
Inspectorate	Norway
Inspectorate O&P Head Office	Netherlands
Integr8 Fuels	Norway
International Bunker Industry Association (IBIA)	UK
International Nautical Services NV	Belgium
Intertek ShipCare	UK
Island Oil Limited	Cyprus
Island Oil Ltd (Hellas) Limited	Greece
J	
J Lauritzen AS	Denmark
Jan De Nul Dredging N.V.	Belgium
JX Nippon Oil & Energy Europe Limited	UK

COMPANY NAME	COUNTRY
K	
Kosan Crisplant LNG	Denmark
KPI Bridge Oil	UK
L	
LE TEMPS	Switzerland
Lewis & Co	France
Lloyd Bunker GmbH	Germany
Lloyd's Register	Netherlands
Lloyd's Register GMT Ltd	UK
LUKOIL Benelux BV	Netherlands
M	
Mainport Lawyers	Netherlands
Malik Supply A/S	Denmark
Marine Energy Europe AS	Norway
Mcausland and Turner	UK
Methanol Institute	Belgium
MIOS bvba	Belgium
Monjasa A/S	Denmark
N	
Nalco Champion	France
Nautical Supply International Ltd	UK
Neste Markkinointi	Finland
NileDutch Africa Line	Netherlands
Norden A/S	Denmark
North Sea Tankers BV	Netherlands
NOVE (Nederlandse Organisatie Voor de Energiebranche)	Netherlands
NYK Trading Corporation	UK
O	
OceanConnect Marine	UK
Odfjell Tankers AS	Norway
Oil Price Information Service (OPIS)	USA
Oilchart International NV	Belgium
Oilchart Offshore Ltd	UK
Oldendorff Carriers GmbH & Co KG	Germany
OMB Ostsee Mineralöl Bunker GmbH	Germany
Oryx Energies	Greece

COMPANY NAME	COUNTRY
P	
Panthera Energy Trading GmbH	Germany
Peninsula Petroleum ARA NV	Belgium
Petro Inspect	Netherlands
Petrobras Europe Ltd (UK)	UK
Pisano Bunker SRL	Italy
Port of Rotterdam	Netherlands
Prax Bunker Belgium BVBA	Belgium
Preem Petroleum AB	Sweden
Q	
Quadrise Fuels	UK
R	
Rensen Driessen Shipbuilding	Netherlands
Reseworld 2.0 S.R.L.	Italy
Rimarbel B.V.B.A	Belgium
Rosneft Marine Ltd (RN Bunkering)	UK
Rotterdam Marine Fuels BV	Netherlands
Royal Association of Netherlands Shipowners	Netherlands
S	
S&P Global Platts	UK
S.B.I. (Sea Bunkering International) B.V.	Netherlands
Sailors' Society	Belgium
Saybolt International B.V	Netherlands
Schülke & Mayr GmbH	Germany
SGS Netherlands NV	Netherlands
Shell International Trading & Shipping Co Ltd (STASCO)	UK
Shell LNG Marketing and Trading	Netherlands
Shell Marine Products	Netherlands
Simms Showers LLP	USA
Sirius Chartering	Sweden
SK Energy	Netherlands
SKS/KGJS AS	Norway
Solvay SA	Belgium
Stena Bulk AB	Sweden
Stena Oil AB	Sweden
T	
Tanido B.V. Sworn Marine Surveyors	Netherlands

COMPANY NAME	COUNTRY
Tarcona	Estonia
Torm A/S	Denmark
Total Bitumen Deutschland GmbH	Germany
Toyota Tsusho Petroleum Pte Ltd	UK
Transfennica Nederland B.V	Netherlands
Transnational Blenders B.V.	Netherlands
Transoil BV	Netherlands
Trefoil Trading BV (Burando)	Netherlands
U	
Unicore Fuel BV	Netherlands
United Fuel Services GmbH and Co KG	Germany
V	
V.S.Chartering BV / V.S. Shipping BV	Netherlands
Van Aerde & Partners	Belgium
Van Ameyde Marine	Netherlands
Verenigde Tankrederij BV	Netherlands
Vergo Consultancy	Belgium
Veritas Petroleum Services B.V.	Netherlands
Victrol Chartering BVBA	Belgium
Victrol N.V.	Belgium
Vinotra BV	Netherlands
V-Marine Fuels	Netherlands
Vopak Oil Rotterdam BV	Netherlands
Vortex Development Group	USA
W	
Wagenborg Shipping B.V	Netherlands
Warsash Maritime Academy	UK
Wärtsilä Netherlands B.V.	Netherlands
Wega Fuels Oy	Finland
Wiersma Mensonides Advocaten	Netherlands
Wijnne Barends	Netherlands
Wilson Eurocarriers AS	Norway
World Fuel Services Europe Ltd	Netherlands
World Ship Society, Rotterdam Branch	Netherlands

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www.aracon.nl